Route 100
Somers, NY 10589

Mr. Mark Stammel
Prolingo

Dear Mark:

I trust that by now, you've comfortably settled back into the routine at your office after returning from the Person-to-Person Technology Executive Council. That said, I'd like to extend this personal note of thanks to you and your translation team for the valuable contribution you made to our program in Lisbon.

We at IBM are always gratified when we can build long-standing relationships with top-tier suppliers who are willing to go the "extra mile" to help us disseminate our critical messages to our customers. In this elite Person-to-Person forum, the messages were extremely compelling because they were delivered to the upper echelon -- the executives that manage large-scale technology implementations for some of IBM's best and most leading-edge client companies. These executives attend Person-to-Person Councils to learn what their peers have done to overcome technical and business challenges. The quality of translation services your team provided and the "can do" attitude with which you always attack our presentation challenges is very much appreciated. Your services are an essential part of the quality experience we strive to provide for these executives.

You and your staff have become an essential part of our Person-to-Person program and I really appreciate all the contributions you make at each event!

Best regards,

Karen

Karen Parrish
Vice President
WW Business Intelligence Solutions